

Years at SKEMA Business School: 8



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**Sarah GUILLOU**

**Innovation  
Sophia-Antipolis**

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**CV**

**Qualification**

Scholarly Academic

**Academic Degrees**

Master Institut du Droit de la Paix et du Développement, University of Nice, International Law and development economics, 2004.

Ph.D. University of Nice Sophia Antipolis, France, International Economics, 2002.

Master Paris I, Sciences in Economics, Economic Analysis and Conjoncture, 1994.

**Work Experience**

Adjunct Faculty, SKEMA (2011 - Present), Sophia-Antipolis, France.

Professor, Sciences-Po Paris (2006 - Present), Paris, France.

Economist, Observatoire Français des Conjonctures Economiques (OFCE) (2005 - Present), Sophia Antipolis, France.

Research Scholar, Center for European Studies (2010 - 2011), Helsinki, Finland.

Research assistant, GREDEG-CNRS (2000 - 2004), Sophia-Antipolis, France.

Teaching Assistant Lecturer, SKEMA Business School (2000 - 2002), Nice, France.

Teaching Assistant Lecturer, University of Nice (1998 - 2000), Nice, France.

**Intellectual contributions**

**Articles in Journals**

Guillou, S., & Nesta, L. (2015). La crise de 2008 et la productivité totale des facteurs. *Revue de l'OFCE*, 6 (142), 388.

Bernini, M., Guillou, S., & Bellone, F. (2015). Financial leverage and export quality: Evidence from France. *Journal of Banking and Finance*, 59, 280-295.

Guillou, S., & Charlier, C. (2014). Distorsion Effects of Export Quota Policy: An Analysis of the China - Raw Material Dispute. *China Economic Review*, 31, 320-338.

Guillou, S., & Schiavo, S. (2014). Exchange rate exposure under liquidity constraints. *Industrial and Corporate Change*, 23 (6), 1541-1561.

Guillou, S., & Longhi, C. (2010). Defense financing of private R&D: evidences from French firms. *International Journal of Technology Management*, 50 (1), 99-118.

Guillou, S., Lazaric, N., Longhi, C., & Rocchia, S. (2009). The French defence industry in the knowledge management era: A historical overview and evidence from empirical data. *Research Policy* (38), 170-180.

Guillou, S., & Schiavo, S. (2009). Prix des exportations et accentuation de la concurrence mondiale : une étude des prix allemands, français et italiens. *Revue de l'OFCE*.

Guillou, S., & Levasseur, S. (2008). Taux d'emploi des seniors et structures productives. *Revue de l'OFCE*, 185-203.

Guillou, S. (2006). Les Industries de haute technologie de la zone euro et des Etats-Unis : Une étude comparée de la compétitivité et des parts de marché. *Revue de l'OFCE* (98), 37-76.

**Articles in Proceedings**

Guillou, S. (2009). Mérites et limites du Pacte automobile. *Lettre de l'OFCE*.

Guillou, S. (2008). Pourquoi les Entreprises françaises souffrent-elles de la force de l'euro ? *Lettre de l'OFCE*.

### **Books, Monographs, Compilations, Manuals**

Guillou, S., Nesta, L., Napoletano, M., Saliens, E., Bardes, S., Jean-Luc Gaffard (2010). *L'Industrie manufacturière en France*. Paris: La Découverte, collection Repères.

### **Chapters, Cases, Readings, Supplements**

Guillou, S. (2012). Désindustrialisation et tertiarisation : risques et opportunités. *Problèmes économiques*. La documentation Française.

Guillou, S., & Nesta, L. (2011). Quelle politique industrielle dans la mondialisation?. *Les Entreprises dans la mondialisation*. La documentation Française.

Guillou, S. (2011). OFCE. *Handbook on the Economics and Theory of the Firm*. La découverte.

### **Conference Presentations**

Guillou, S. (2013). *European heterogeneity in demand for industrial policy*. European Public Choice Society Meeting, Zurich, Switzerland.

Guillou, S. (2012). *Industrial Policy and Globalization*. The future of manufacturing in Japan, Korea, Germany, and France, Paris, France.

Guillou, S. & Charlier, C. (2012). *Export Restrictions as a pro-environmental Trade Policy? An analysis of China Raw Materials Dispute*. European Trade Study Group Conference, Leuven, Belgium.

Guillou, S. (2011). *European Industrial Policy: How the US challenge the EU?* Invited presentation at The European Laboratory: Politics, Policy, and Global Governance, Cambridge, MA, United States of America.

Guillou, S. (2011). *Exchange Rate Exposure under Liquidity Constraints*. European Trade Study Group Conference, Copenhagen, Denmark.

Guillou, S. (2011). *Exchange Rate Exposure under Liquidity Constraints*. Italian Trade Study Group Conference, Copenhagen, Denmark.

Guillou, S. (2010). *Why Industrial Policy of EU members should be designed at the European level?* Invited presentation at Research Scholar Seminar, Cambridge, MA, United States of America.

Guillou, S. (2010). *Firm Heterogeneity and Country Competitiveness*. ISGEP DIME Workshop, Nice, France.

Guillou, S. (2010). *Exchange Rate Exposure under Liquidity Constraints*. TEMAFIC Conference, Sophia Antipolis, France.

Guillou, S. (2009). *Is The Export Premium Robust to Innovation Statistics?* Workshop ISGEP (International Study Group Export and Productivity), Valencia, Spain.

Guillou, S. (2008). *Exports and exchange rate: a firm-level investigation*. International Activities and Firm Performance Workshop, Nottingham, United Kingdom.

Guillou, S. (2008). *Is The Export Premium Robust to Innovation Statistics?* DIME Workshop, Pisa, Italy.

Guillou, S. (2008). *Is The Export Premium Robust to Innovation Statistics?* Labor Market Dynamics growth, Sandbjerg, Denmark.

Guillou, S. (2007). *Exports and exchange rate: a firm-level investigation*. All China Economics International Conference, Hong Kong, China.

Guillou, S. (2006). *Competitiveness and export market shares in high tech industries in the US and the EMU countries: a comparative study*. DIME Workshop Competitiveness, -, Australia.

### **Research Reports**

2016: DI BIAGGIO, L., Le développement du Parc de Sophia-Antipolis depuis 1997., submitted to CASA.

2007: Guillou, S., & Levasseur, S., Evaluation des structures productives et de leur impact sur le taux d'emploi des seniors., submitted to COR.

2006: Guillou, S., Lazaric, N., Longhi, C., Rochhia, S., & Ngo Maï, S. Innovation, diffusion des connaissances et croissance : le cas des entreprises liées à la défense., submitted to l'Observatoire Economique de la Défense, (Ministère de la Défense).

### **Other Research**

2013: Guillou, S., *European Industrial Policy of the early 21st Century : an Empty but Stronger Shell*. [Applied or Integrative/application Scholarship]

2012: Guillou, S., & Nesta, L., *La ré-industrialisation ou le retour à l'âge du « faire »*. [Applied or Integrative/application Scholarship]

2012: Guillou, S., *Le citoyen doit être le socle de toute politique industrielle*. [Applied or Integrative/application Scholarship]

2012: Guillou, S., Gaffard, J., & Nesta, L., *"Acheter français" : du charlatanisme en économie*. [Applied or Integrative/application Scholarship]

2012: Guillou, S., Gaffard, J., & Nesta, L., *Acheter français : du slogan à la réalité*. [Applied or Integrative/application Scholarship]

2012: Guillou, S., & Nesta, L., *La politique industrielle dans la mondialisation*. [Applied or Integrative/application Scholarship]

2008: Guillou, S., *The threats of the strong euro real and imagined*. [Applied or Integrative/application Scholarship]

**Professional Service**

**Reviewer: Reviewer for a Journal**

2012: Revue Economique (International).

2012: Revue d'Economie Industrielle (International).

2011: Review of World Economics (International).